

Message Text

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INFO OCT-01 NEA-09 ISO-00 EB-07 /017 R

DRAFTED BY COM/SAD/RVIGNEAULT/EMB

APPROVED BY EB/OA/REP:BEBYRON

COM/SAD/JEM URRIN

CO;/CAGNE/PHALE

COM/EM/GCL USEN

COM/OIM/SSD/T HOMAS

COM/D/JADAMS

EB/OCA/BR:IAWILLIAMSON

ARA/AFN:JMONTVILLE (INFO)

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P 172138Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL CASABLANCA PRIORITY

UNCLAS STATE 059572

E.O. 11652: NA

TAGS: 0EXP, MO

SUBJECT: COMMERCIAL PRESENCE FAIR--CASABLANCA

REF: CASABLANCA 0152, 0170

1. COMMERCE APPRECIATES POSTS EXCELLENT SUPPORT AND
DUSEX SPLENDID PROGRESS REPORT NUMBER 2. COMMERCE TAKING
STEPS TO SEEK OUT AND EVENTUALLY AUT;ORIZE DOLLARS 7000
WHICH WILL BRING TOTAL COMMERCE SUPPORT TO DOLLARS

RE24,000.

2. MR. S. E. COLETTI, SPRING MILLS, INC., 104 WEST 42TH
STREET, NEW YORK, NEW YORK 10018, TELEPHONE 212-556-6226
WANTS ONE 3 BY 4 METER BOOTH. CHECKS AND FORMS BEING
PROCESSED THROUGH VIGNEAULT.

3. GEORGE KULSTAD, FLORIDA DEPARTMENT OF COMMERCE WANTS
ONE 3 BY 4 METER BOOTH. CHECK AND FORMS BEING PROCESSED
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THROUGH VIGNEAULT.

4. MILLIPORE DECLINES TO PARTICIPATE.

5. DUSEX REQUESTED TO OBTAIN COSTS ON THE FOLLOWING IN
REFERENCE TO ACCRA CPF FEBRUARY 1-15, 1976:

A. BID PROPOSAL FROM LARDECO TO SHIP AND ERECT 20 OF THE
3 BY 4 METER A-2 SYSTEM IN ACCRA. (COMPLETE WITH BACK-
WALL AND FLOORING)

B. STORING 20 UNITS IN CRATES COMPLETE WITH BACKWALL AND
FLOORING IN CASABLANCA UNTIL SHIPMENT GOES FORWARD TO
ACCRA ABOUT MID NOVEMBER 1975.

C. ADDITIONAL CRATING REQUIRED AND COST.

D. SINCE COMMERCE OWNS APPROXIMATELY 9 3 BY 4 METER
UNITS (WITHOUT BACKWALL, FLOORING), WHAT IS LARDECO,S
PRICE TO TURN OVER ADDITIONAL 11 UNITS WITH SUPPLEMENTAL
BACKWALL AND FLOORING TO COVER 20 UNITS?

E. SHIPPING SCHEDULE AVAILABLE FROM CASABLANCA TO
ACCRA AND APPROXIMATE COST FOR 20 UNITS FROM FAIR SITE
TO FAIR SITE.

6. DUSEX MAY WISH TO EXPLORE WITH GOVERNMENT OFFICIALS
POSSIBILITY OF ELIMINATING 7.5 PER CENT SERVICE TAX AS
MENTIONED IN PROGRESS REPORT NO. 2. THIS TAX WAS
REQUESTED IN PREVIOUS ALGIERS EXHIBITION BUT WASNOT
PAID AS REBUTTAL IN PRINCIPAL ACCEPTED THAT FOREIGN
GOVERNMENTS SHOULD NOT PAY TAX THAT IS NORMALLY
LEVIED AGAINST COMPANIES OPERATING IN HOST COUNTRY. ROBINSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE059572
Document Source: CORE
Document Unique ID: 00
Drafter: SAD/RVIGNEAULT/EMB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750093-0487
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750343/aaaabmqb.tel
Line Count: 93
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 CASABLANCA 0152, 75 0170
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 20 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 JUN 2003 by BrownAM>; APPROVED <19 FEB 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL PRESENCE FAIR--CASABLANCA
TAGS: BEXP, MO
To: CASABLANCA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006